



2984 South Lynnhaven Road Suite 101, Virginia Beach, Virginia 23452
(757)498-6118 Fax (757)498-6110 www.loyola.com



| Company Overview | |
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| Incorporated in Virginia on February 20, 1991 | |
| Loyola is certified as: | |
| Service Disabled Veteran Owned Small Business (SDVOSB) Minority Owned Small Business (MOSB) Small Disadvantaged Business (SDB) (Virginia state certification) | |
| Divisions: | |
| Terrain Systems • Information Technology • Audio Video Systems | |
| World Wide Support | |
| Number of Employees: 38 Annual Revenue: \$6.0M 2016 | |
| Contracts and Vehicles: | |
| SeaPort-e: N00178-05-D-4433 GSA IT Services: GS-35F-0274L GSA Presagis software: GS-35F-0274L STOC II: W900KK-09-D-0360 Open W900KK-09-D-0524 Small Business | |

| Points of Contact: | |
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| Benito Loyola, President and CEO 757-498-6118 x 101 benito@loyola.com | |
| Kent Stevens, Executive Vice President 757-498-6118 x 105 stevenska@loyola.com | |
| Adrian Peraza, Multimedia Department 757-498-6118 x 110 adrian.peraza@loyola.com | |
| Corporate Data | |
| Cleared Facility | |
| Fed Tax ID: 54-1574819 Cage Code: 0PC33 | |
| Dun & Bradstreet 55-641-7814 Rating: 3A2 | |
| VA Minority Business Enterprises SWaM 001872 | |
| DDTC Defense Export Registration M21342 | |
| DCAA Approved Accounting System | |
| Federal Procurement Past Performance FPDS | |

| Competency | Summary | Discriminators |
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| Modeling and Simulation Joint Staff J7 USMC TECOM | 3D modeling and serious gaming scenario development, Virtual Battlespace 3 (VBS3) models, scenario and terrain databases, Live, Virtual, Constructive (LVC) simulation terrain database development, scenario scripting for operations and training, cleared onsite technical support, software sales and support. | <ul style="list-style-type: none"> Event, scenario design, wargame simulations, tactical models, event support Processing source data into compiled terrain formats Rapid 3-D modeling, 3-D terrain fly-throughs On-site/off-site support for LVC and gaming databases On-site LIDAR, GPS, digital camera data capture Geo-Mapping documents for mobile/desktop apps Presagis and Open Market GSA sales/technical support |
| Knowledge Management/ Training TRADOC Chief Knowledge Office | Capturing, aligning and correlating knowledge relating to people, process, and technology with customer business strategy and vision. Develop and implement training strategies and programs including identifying best practices, training curriculum and performance measure data. | <ul style="list-style-type: none"> Training needs assessment and support Organization business process analysis and policies Metrics development Design and building collaborative work spaces Strategic guidance SharePoint collaboration, knowledge webpage support |
| Information Technology Services Scott AFB Education Training Center Ft. Rucker Warrant Officer Candidate School BLM National Interagency Fire Center | Full system support including requirements assessment, architecture design, information assurance, onsite program and technical support, accreditation/certification services, repair, calibration, maintenance, depot level logistics and warehouse support, forklift operations, work orders and shipping/receiving. | <ul style="list-style-type: none"> Systems administration, hardware support, cyber security, information assurance, help desk support Database design, implementation Legacy to enterprise network migration Program Management Installation, maintenance, calibration and repair of remote sensing for environmental monitoring systems Help Desk support Depot logistics and warehouse support for technical for electronic systems/subsystems |
| Health Care NMCPHC Portsmouth Wilkes Barre VA Medical Center | Professional, technical and administrative support to Wilkes Barre VA Medical Center and the Navy Marine Corps Public Health Center (NMCPHC) in Portsmouth, VA. | <ul style="list-style-type: none"> Gather, compile, model, validate, analyze, quality assurance and validation/verification of medical data Provide training for clinic providers/staff Maintain in/outpatient records for clinic use Compose routine non-technical correspondence Implement "paper-less" electronic document initiatives NMCPHC Asbestos database data entry, reports/queries |
| Program Management • Commercial Clients • Government Customers | Management processes and engineering, project staffing, quality assurance, recruiting and retention, cost control, risk management, cleared personnel | <ul style="list-style-type: none"> Contract management of FFP, IDIQ, CPFF contracts Agile and responsive staffing for large and small projects TO responsiveness and quality program performance |
| Audio Visual Services COMOPTEVFOR | Design and installation of audio visual, teleconference and automation systems | <ul style="list-style-type: none"> Professional AV equipment, Lutron lighting, AMX control Lutron "Best Green Project" award |

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SDVOSB VOSB MOSB SDB**